



## Comprehensive, Enduring Value

*Elysium EPL is a professional services firm trusted to help clients realise their vision, and convert their ideas to lasting outcomes.*

# Capability Statement

## Comprehensive, Enduring solutions

Clients seek us out as trusted advisers to help solve complex problems and deliver major transformation projects. We empower clients by building their capability so they can succeed long-term. Our staff can also provide ad hoc services to complete a specific task or smaller project, or where you may have a skill gap that needs to be filled quickly.

We match our specialists to the problem to deliver a holistic and tailored solution. We have team members around Australia and provide support to clients nationwide.

Our team works across Defence, National Security and other industries to provide solutions and products spanning: strategic procurement, organisational design, critical infrastructure and assets, information warfare, security, stakeholder engagement, collaborative working, communication and education and training.

Ethos, Pathos and Logos are at the centre of Elysium EPL's fundamental values. At Elysium EPL these are the ethical standards by which we conduct our business. We do this by ensuring we remain credible while conducting our work for the right reasons and in the most logical manner.



## Ethos

The standard we hold ourselves to. We are transparent, honest and act with the best intentions and to a high ethical standard. We ensure we have the expertise to solve a problem before we agree to solve it. We believe in providing enduring value, and work to build our clients' capability so they succeed long after we are gone.



## Pathos

The passion we bring to our work. We believe in what we do and put our heart and soul into meeting our clients' needs. We keep people at the centre, working collaboratively and considering stakeholder needs and views every step of the way. We dream big but keep our feet on the ground: we will only do work we are experienced in.



## Logos

The use of logic to deliver successful outcomes. We use logic and the right level of process to deliver outcomes that will succeed. We first ask the question: What is the desired end-state? And then we work back from there. We design comprehensive solutions that provide enduring value through active listening, collaborative planning and outcome-focused project management techniques. We deliver solutions effectively and efficiently, backed up with sound performance goals and peer review.

## Vision

At Elysium EPL we bring together good people who share the same philosophy about delivering value and solutions that last. We seek to solve clients' problems and set them up for enduring success, making sure we don't create unnecessary dependencies.

## Services

Elysium EPL is proud of our expert practices which specialise in areas that are critical to delivering success. Key to these services is our team of highly competent and experienced personnel with complementary skillsets, who offer comprehensive solutions that deliver enduring value for our clients. We draw our specialist consultants from a range of backgrounds, including the military, law, national security and intelligence, industry and government.

Our specialist consultants deliver services spanning:

- **Business Resilience**
- **Capability Development**
- **Collaborative Working**
- **Critical Assets**
- **Existing Defence Infrastructure**
- **Marine Environmental Services**
- **Organisational Design & Implementation**
- **Secure Facilities**
- **Strategic Procurement & Commercial Management**
- **Transformation, Engagement & Communication**

*All our consultants have security clearances, ranging from Baseline to Positive Vetting.*



## History

Elysium EPL Pty Ltd is an Australian owned professional services firm, established in 2017, that supports a range of clients in the Federal Government, State Governments, and the private sector. Building on our innovative thinking, deep subject matter expertise and collaborative working approach, we develop comprehensive solutions that deliver enduring value to our clients.

Elysium EPL has offices in Canberra and Sydney but works across all capital cities in Australia.

We have team members around Australia and provide support to clients nationwide.

## Clients

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Australian Small Business and Family Enterprise Ombudsman

Babcock

BUPA

Department of Defence

- Army Headquarters
- Capability Acquisition and Sustainment Group
- Defence Science and Technology Group
- Headquarters Joint Operations Command
- Joint Capabilities Group
- Royal Australian Navy
- Naval Shipbuilding and Sustainment Group

Department of Home Affairs

Murray-Darling Basin Authority

Royal Flying Doctor Service

Serco

UNSW Canberra

Ventia





Our company is growing, as are our service offerings. Our Business Unit leads are experts in their field, with effective and skilled teams behind them.

## Contact Us

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# Selection of Projects

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## Strategic Procurement & Commercial Management

- Department of Defence
  - Capability Acquisition & Sustainment Group (Regional Maintenance Centres, and Hobart class destroyer Capability Life Cycle Management)
  - Naval Shipbuilding & Sustainment Group (Captain Cook Graving Dock Operation and Reticulated Services, and Joint Systems Division)
- Department of Home Affairs



## Transformation, Engagement & Communication

- Australian Small Business & Family Enterprise Ombudsman
- Department of Defence:
  - Capability Acquisition & Sustainment Group (Plan Galileo including Regional Maintenance Centres, and Hobart class destroyer Capability Life Cycle Management)
  - Naval Shipbuilding & Sustainment Group (Maritime Sustainment Division)
  - Joint Capabilities Group (Guided Weapons and Explosive Ordnance Enterprise)
  - Defence Science & Technology Group (Information Warfare Science, Technology and Research (STaR) Shot)
  - Royal Australian Navy (Australian Naval Classification Authority)
- Murray–Darling Basin Authority - Murray–Darling Water and Environment Research Program (MD-WERP)



## Collaborative Working

- BUPA and Serco (Collaborative Working and Capability Uplift)



## Organisational Design & Implementation

- Law enforcement
- Department of Defence – Capability Acquisition & Sustainment Group (Regional Maintenance Centres)



## Critical Infrastructure & Assets

- Law enforcement
- Department of Defence – Capability Acquisition & Sustainment Group (Captain Cook Graving Dock Operation and Reticulated Services, and Maritime Sustainment Infrastructure Review)



## Capability Development

- Department of Defence
  - Army Headquarters
  - Royal Australian Navy



## Training & Education

- Department of Home Affairs
- Department of Defence
  - Capability Acquisition & Sustainment Group (Regional Maintenance Centres)
  - Royal Australian Navy (Office of the Defence Seaworthiness Regulator, Head Navy Engineering and Australian Naval Classification Authority)



## Business Resilience

- Royal Flying Doctor Service



# Government Panels we are pre-qualified for

## SCM0005: Prequalification Scheme: Performance and Management Services (NSW Government Panel)

- 1. Government and Business Strategy
- 2. Business Processes
- 3. Project Management
- 6. Audit, Quality Assurance and Risk
- 9. Procurement and Supply Chain
- 15. Infrastructure

## Corporate Management Advisory Services for the Australian Government (Department of Finance Panel Phase 2)

- Organisational planning and development
- Corporate Governance

## Department of Finance Panel Phase 2: Corporate Management Advisory Services for the Australian Government

- Organisational planning and development
- Corporate Governance

## Phase 3: Commercial Management Advisory Services

- Programs and Projects
- Procurement and Probity
- Risk

## Marketing and Communications Services Panel (Tasmania)

- Strategy, planning of management of marketing and advertising campaigns
- Strategy and planning of marketing and advertisting campaigns
- Developing media advertising strategies
- Production of marketing and advertising campaign assets that meet accessibilty standards
- Buying and placement of media advertising campaigns
- Strategic communication strategies
- Stakeholder engagement
- Written content creation
- Proofing and editing
- Graphic design
- Design and production of print and digital publications

## Waverly Council Panel

- Operational Service
- Strategy/Corporate Service



### Creative and Digital Communication Panel (Services Australia)

- Strategic brand, marketing and communication services
- Authoring and editorial

### DSS Panel

- Commercial Financial Investigation and Validation Services
- Contract Management & Contract Performance
- Integrated Logistics Support Management
- Learning and Development (L&D) Design and Development Services
- Learning and Development (L&D) Implementation and Administration Services
- Learning System Development and Management Services
- Liability Risk Analysis
- Life-Cycle Costing (LCC)
- Procurement Evaluation Support
- Procurement Methodologies & Contracting Options & Tender Development
- Program & Product Management Services & Support
- Project Management Services & Support
- Strategic Business Advice
- Transition Management

### Digital Marketplace / Buy ICT Panel

- Business, systems and process analysis services
- Content and publishing services
- Data analytics and business intelligence services
- Digital sourcing, procurement and contract management services
- Strategy, policy and governance services
- Training, learning and development services

### Professional and Consulting Services Panel (ACT Government Panel)

- Policy Services



# Our Teaming Agreements

At Elysium EPL we believe that the innovation and expertise of Australian businesses, when working collaboratively together, can provide world class solutions to the most difficult and intractable problems faced by governments and industry today. Further, in the increasing uncertain strategic environment facing the world, sovereignty and certainty in supply chains is becoming essential to Australia's continued prosperity and well-being.

Using our expertise in collaborative working we have developed a series of teaming arrangements with other organisations with specific expertise and similar culture to be able to offer innovative, value for money, end-to-end solutions. Our current teaming partners are:

- BSI
- Bureau Veritas
- Connell Griffin
- Green Door
- Institute for Collaborative Working (UK)
- Institute for Collaborative Working Australia
- Kinexus
- Lendlease
- Metaphic
- Protegas
- RPI
- Stonepath Consulting
- Transform X
- True/False Consulting
- Water Technology



**PROTEGAS**  
AUSTRALIA



**bsi.**

**METAPHIC**



**GreenDoor**

**KINEXUS**

**connell  
griffin**

*We are always ready to collaborate with new partners large and small. If you're interested in understanding more about collaborating with Elysium EPL as a teaming partner please contact us.*

*“Elysium EPL’s Strategic Communication consultants are a well-balanced team of great human beings who all have different but complementary core strengths. They provided a comprehensive outcome for us, with no sense of competition or ego. They worked effectively with our staff, gave us fantastic support, were agile and flexible, and were invested in our success. I’d rate them 14 out of 10.”*

*“I can always count on the Elysium EPL team to be honest and transparent in the delivery of the contracted body of work.”*

*“I would like to thank Elysium EPL for the engagement in our program of works...It has been first class and I have appreciated your honesty and approach to the significant issues presented. Compared to some of your much larger competitors, this engagement has been seamless and will provide long term benefits.”*





**Anthony Allen**

Anthony has more than 25 years' experience in complex program management, research & analytics, intelligence planning and operational design for the improvement of business outcomes.

As both a consultant and as a leader in the military, Anthony's career in diverse environments has provided him with a breadth of experience in the building, management and leadership of high performing teams. He is a mature active listener and decisive decision maker, who weighs up the options and considers advice from all available sources before making solid recommendations or providing direction.



**Brett Ackroyd**

An original founder of Elysium EPL, Brett has in excess of 20 years' experience as a strategic procurement and commercial / legal advisor to government and private organisations. He has a background in contract & commercial law, intellectual property law and in strategic procurement for large and complex projects. He has developed a practice specialising in the design and implementation of effective supplier engagement agreements for the delivery of complex outcomes; designing and building efficient commercial management organisations; and building effective collaborative commercial working relationships.



**Michael Mitchell**

Michael is a professional leader and manager with significant experience in maritime operations, intelligence & security, project management, business development, stakeholder relationship management, and strategy and policy development roles. As an experienced project manager, submariner and naval intelligence officer, he has strong analytical skills and an excellent ability to quickly interpret complex issues.



**David Swan**

David has 30 years' experience in operations and project delivery in government and defence industry sectors. David spent 23 years in the Royal Australian Navy and the Capability Acquisition and Sustainment Group culminating in roles including the Chief Engineer for Major Surface Ships Branch in Maritime Systems Division and as a System Program Office Director overseeing the establishment of the organisation and of the contracts necessary to support the introduction of new assets into service with the Navy.





## Contact Details

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**Brett Ackroyd**  
Director



**Anthony Allen**  
Director



**Michael Mitchell**  
Director



**David Swan**  
Director



**Michelle Clapton**  
Business Manager



**Jamie Waddington**  
Chief Operating Officer



**Veteran**  
Employment Supporter

