



## **Comprehensive Solutions, Enduring Value**

*Elysium EPL is an Australian professional services firm that works with governments and industry to deliver major transformation projects.*

# **Capability Statement**



## Comprehensive solutions

Clients seek us out as trusted advisers to help solve complex problems and deliver major transformation projects.

We match our specialists to the problem to deliver a holistic and tailored solution, with expertise across organisational design and implementation, strategic procurement and commercial management, asset and engineering services, capability development, sensitive services, strategic communication, collaborative working and training and education.

## Enduring value

We empower our clients by building their capability so they can succeed long after we are gone.

We provide holistic solutions with lasting results.



# Our Philosophy



Ethos, Pathos and Logos are at the centre of Elysium EPL's fundamental values. At Elysium EPL these are the ethical standards by which we conduct our business. We do this by ensuring we remain credible while conducting our work for the right reasons and in the most logical manner.



## Ethos

The standard we hold ourselves to. We are transparent, honest and act with the best intentions and to a high ethical standard. We ensure we have the expertise to solve a problem before we agree to solve it. We believe in providing enduring value, and work to build our clients' capability so they succeed long after we are gone.



## Pathos

The passion we bring to our work. We believe in what we do and put our heart and soul into meeting our clients' needs. We keep people at the centre, working collaboratively and considering stakeholder needs and views every step of the way. We dream big but keep our feet on the ground: we will only do work we are experienced in.



## Logos

The use of logic to deliver successful outcomes. We use logic and the right level of process to deliver outcomes that will succeed. We first ask the question: What is the desired end-state? And then we work back from there. We design comprehensive solutions that provide enduring value through active listening, collaborative planning and outcome-focused project management techniques. We deliver solutions effectively and efficiently, backed up with sound performance goals and peer review.



# What We Offer



## Vision

At Elysium EPL we bring together good people who share the same philosophy about delivering good value and solutions that last. We seek to solve clients' problems and set them up for enduring success, making sure we don't create unnecessary dependencies.

## Services

Elysium EPL is proud of our expert practices which specialise in areas that are critical to delivering success. Key to these services is our team of highly competent and experienced personnel with complementary skillsets, who offer comprehensive solutions that deliver enduring value for our clients. We draw our specialist consultants from a range of backgrounds, including the military, law, national security and intelligence, industry and broader government.

Our specialist consultants are organised into the following practices:

- Strategic Procurement & Commercial Management
- Organisational Design & Implementation
- Strategic Communication
- Sensitive Services
- Capability Development
- Asset & Engineering Services
- Collaborative Working
- Training and Education

All our consultants have security clearances, ranging from baseline to Positive Vetting.



## History

Elysium EPL Pty Ltd is an Australian owned management consultancy, established in 2017, that supports a range of clients in the Federal Government, State Governments, and the private sector. Building on our innovative thinking, deep subject matter expertise and collaborative working approach, we develop comprehensive solutions that deliver enduring value to our clients.

Elysium EPL has offices in Canberra and Sydney but works across all capital cities in Australia.

## Clients

### Department of Defence

- Capability Acquisition and Sustainment Group
- Army Headquarters
- Royal Australian Navy
- Headquarters Joint Operations Command
- Joint Capabilities Group

### Department of Home Affairs

Australian Federal Police

Australian Small Business and Family Enterprise Ombudsman

UNSW Canberra





### Strategic Procurement & Commercial Management

- Department of Defence – Capability Acquisition & Sustainment Group
  - Regional Maintenance Centres
  - Hobart class destroyer Capability Life Cycle Management
  - Captain Cook Graving Dock Operation and Reticulated Services
  - Joint Systems Division
- Department of Home Affairs



### Strategic Communication

- Department of Defence – Capability Acquisition & Sustainment Group
  - Plan Galileo, including Regional Maintenance Centres
  - Hobart class destroyer Capability Life Cycle Management
- Australian Small Business and Family Enterprise Ombudsman
- Guided Weapons and Explosive Ordnance Enterprise



### Sensitive Services

- Information Warfare governance arrangements

# Selection of Projects



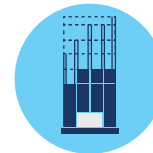
### Asset & Engineering Services

- Department of Defence – Capability Acquisition & Sustainment Group
  - Captain Cook Graving Dock Operation and Reticulated Services
  - Maritime Sustainment Infrastructure Review
- Australian Federal Police



### Capability Development

- Department of Defence
  - Army Headquarters
  - Royal Australian Navy



### Organisational Design & Implementation

- Department of Defence – Capability Acquisition & Sustainment Group
- Regional Maintenance Centres
- Australian Federal Police



### Training & Education

- Department of Home Affairs
- Department of Defence
  - Capability Acquisition & Sustainment Group
  - Regional Maintenance Centres
  - Royal Australian Navy



# Panels and services we are pre-qualified for



## DSS Panel

- Commercial Financial Investigation and Validation Services
- Contract Management & Contract Performance
- Integrated Logistics Support Management
- Learning and Development (L&D) Design and Development Services
- Learning and Development (L&D) Implementation and Administration Services
- Learning System Development and Management Services
- Liability Risk Analysis
- Life-Cycle Costing (LCC)
- Procurement Evaluation Support
- Procurement Methodologies & Contracting Options & Tender Development
- Program & Product Management Services & Support
- Project Management Services & Support
- Strategic Business Advice

## Professional and Consulting Services Panel (ACT Government Panel)

- Policy

## SCM0005: Prequalification Scheme: Performance and Management Services (NSW Government Panel)

- 1. Government and Business Strategy
- 2. Business Processes
- 3. Project Management
- 6. Audit, Quality Assurance and Risk
- 9. Procurement and Supply Chain

## AFP Capability Support Services Panel SON3538332 (AFP Panel)

- Service Category 1: Business Management Services
- Service Category 2: Procurement and Contracting Services
- Service Category 3: Operational Capability Supplementation
- Service Category 4: Learning & Development Services

## Corporate Management Advisory Services for the Australian Government (Department of Finance Panel Phase 2)

- Organisational planning and development
- Corporate Governance



# Our Teaming Agreements



At Elysium we believe that the innovation and expertise of Australian businesses, when working collaboratively together, can provide world class solutions to the most difficult and intractable problems faced by governments and industry today. Further, in the increasing uncertain strategic environment facing the world, sovereignty and certainty in supply chains is becoming essential to Australia's continued prosperity and wellbeing.

Using our expertise in collaborative working we are developing a series of teaming arrangements with other organisations with specific expertise and similar culture to be able to offer innovative, value for money, end-to-end solutions. Our current teaming partners are:

- Stonepath Consulting
- Protegas
- Green Door
- Wellington Underwriting
- Omni
- Kinexus
- Institute for Collaborative Working Australia



StonePath  
BUSINESS SOLUTIONS



We are always ready to collaborate with new partners large and small. If you're interested in understanding more about collaborating with Elysium as a teaming partner please contact us.



*"Elysium EPL's Strategic Communication consultants are a well-balanced team of great human beings who all have different but complimentary core strengths. They provided a comprehensive outcome for us, with no sense of competition or ego. They worked effectively with our staff, gave us fantastic support, were agile and flexible, and were invested in our success. I'd rate them 14 out of 10."*

## Client Feedback



*"I can always count on the Elysium EPL team to be honest and transparent in the delivery of the contracted body of work."*

*"I would like to thank Elysium EPL for the engagement in our program of works...It has been first class and I have appreciated your honesty and approach to the significant issues presented. Compared to some of your much larger competitors, this engagement has been seamless and will provide long term benefits."*



## Leadership team



Anthony has more than twenty-five years' experience in complex program management, research & analytics, intelligence planning and operational design for the improvement of business outcomes.

As both a consultant and as a leader in the military, Anthony's career in diverse environments has provided him with a breadth of experience in the building, management and leadership of high performing team. He is a mature active listener and decisive decision maker, who weighs up the options and considers advice from all available sources before making solid recommendations or providing direction.



An original founder of Elysium EPL, Brett has in excess of 20 years' experience as a strategic procurement and commercial / legal advisor to government and private organisations. He has a background in contract & commercial law, intellectual property law and in strategic procurement for large and complex projects. He has developed a practice specialising in the design and implementation of effective supplier engagement agreements for the delivery of complex outcomes; designing and building efficient commercial management organisations; and building effective collaborative commercial working relationships.



Michael is a professional leader and manager with significant experience in maritime operations, intelligence & security, project management, business development, stakeholder relationship management, and strategy and policy development roles. As an experienced project manager, submariner and naval intelligence officer, he has strong analytical skills and an excellent ability to quickly interpret complex issues.



David has 30 years' experience in operations and project delivery in government and defence industry sectors. David spent 23 years in the Royal Australian Navy and the Capability Acquisition and Sustainment Group culminating in roles including the Chief Engineer for Major Surface Ships Branch in Maritime Systems Division and as a System Program Office Director overseeing the establishment of the organisation and of the contracts necessary to support the introduction of new assets into service with the Navy.





## Contact Details

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