

Elysium EPL works with its clients to develop tailored, performance optimising procurement solutions to complex government and industry requirements.

Collaborative contracting arrangements that make the most of business relationships and those which seek to encourage and support Australian businesses into supply chains are our specialties.

Case Study



Elysium EPL is honoured to have assisted Defence with the release of the Request for Tender for the Capability Life Cycle Manager (CLCM) for the Hobart class destroyers (DDG).

This project is a key deliverable under Plan Galileo, Defence's strategy to sustain the Royal Australian Navy's growing fleet that will result from Continuous Naval Shipbuilding, to ensure it can fight and win at sea.

The Challenge

The challenge was replacing the existing bespoke sustainment regime that has been operating for five years with this new model, while considering the stage of life of the asset, the significant upgrade program it would need, as well as other considerations.

Key to delivering this project was ensuring the principles of the Future Maritime Sustainment Model (FMSM) were incorporated, to ensure the future DDG CLCM is fit for purpose and contributes to the benefits provided by the FMSM.

This project covered multiple areas within Defence and Industry (Navy staff, Systems Program Offices and Capability Acquisition and Sustainment Group broadly), therefore stakeholder engagement was complex, and the case for change had to be made at the senior leadership level as well as at the working level. Our team brought their experience to the project by managing the project's considerable probity checks, as well as their understanding of the complex technical and commercial tender requirements.

Our Comprehensive Solution

Led by the Commonwealth, Elysium EPL developed the new arrangements, with the strategy design phase running from April to October of 2020, and the development of the market approach taking place over the past 12 months.

Our approach to designing the approach to market incorporated several innovative elements based on our team's extensive experience. These included:

- Incorporating scenario-based questions to test tenderer's holistic understanding of key concepts;
- Use of collaborative contracting principles through requirements for a Joint Relationship Management Plan to maximise business performance;